		FY 23-24 Actuals	FY 24-25 Budget (Current Year)	FY 25-26 Proposed Budget	Proposed Tax Increase %	Difference between current FY & 25-26	NOTES
	No. of lots						
Unimproved			\$620	\$620	0%	\$0.00	
Improved	<b>1 483</b> Numbers need t	o be finalized	\$1,000	0.3% of assessed value	Varies bas	ed on lot	
Exempt from SD fee	28 Numbers need t	o be finalized					
0100 - Revenue	<u>e</u>						
	0100 - Sanitary District Tax	\$509,416	\$555,155	\$620,070		\$64,914.52	Improved lots 0.3% = \$540,275.70 Unimproved lots Flat rate = \$79,794.00
Other Revenue	e/Reimbursements						
	0110 - Road Access Fees	\$325	\$325	\$0	0%	-\$325.00	Expected to be \$0 each year
	0201 - New Construction Road Fee	\$9,200	\$4,600	\$0	0%	-\$4,600.00	This category is zeroed out becuase HKOAI doesn't know how many houses may be built on High Knob in the FY
	0400 - HKUI Payroll	\$92,107	\$134,973	\$162,392	CALC	\$27,418.75	
Tota	l Other Revenue/Reimbursements	\$101,632	\$163,018	\$194,442		\$31,423.75	_
<u>0600 · Pool</u>							
	0601 · Pool Memberships	<del>\$103</del>	<del>\$0</del> .	\$ <del>0</del> .	0%	<del>\$0.00</del>	Deprecated category since HKOAI is no longer allowed t charge residents for pool passes
							Renter passes are folded into 0602 - Pool Renters & Guest Passes category
	0602 · Pool Renters & Guest	\$1,787	\$1,500	\$1,500	0%	\$0.00	
	0603 · Pool Other	\$34	\$50	\$50	0%	\$0.00	_
	Total 0600 · Pool	\$1,924	\$1,550	\$1,550			
0700 · Rentals							
	0704 · HKUI Office Rent	\$5,500	\$6,300	\$6,000	CALC	-\$300.00	Based on \$500/month reimbursement from UI
	0701 · Apartment Rent	\$8,710	\$14,520	\$24,000	CALC	\$9,480.00	Apartment rent is \$2,000/month
	0702 · Clubhouse Rent	\$450	\$750	\$500	MA	-\$250.00	Reduced to \$500 to be conservative
	Total 0700 · Rentals	\$14,660	\$21,570	\$30,500		\$8,930.00	
0800 · Roads In	come						
	0801 · Gate Opener Sales	\$1,015	\$1,442	\$1,000	MA	-\$442.00	Reduced to be \$1,000 to be conservative

		FY 23-24 Actuals	FY 24-25 Budget (Current Year)	FY 25-26 Proposed Budget	Proposed Tax Increase %	Difference between current FY & 25-26	NOTES
	0802 · Parking Permit	\$95	\$126	\$100	MA	-\$26.00	Reduced to \$100 to be conservative
	0803 · Performance Bond Claims	\$0	\$0	\$0	0%	\$0.00	Funds in this category are put into an escrow account, then returned if there is no road damage, to this category will typically be \$0
	0804 · Property Owner Claims	\$135	\$0	\$0	0%	\$0.00	Labor charges to homeowners to cover damages to front gate
	0805 · Culvert Cleaning	\$0	\$0	\$0	0%	\$0.00	
	Total 0800 · Roads Income	\$1,245	\$1,568	\$1,100		-\$468.00	-
0900 · Misc. C	Office Sales						
	0902 · Homeowner Docs - Welcome Packet	\$140	\$600	\$0	0%	-\$600.00	Reducing to \$0 because residents can be download their homeowner packets on the HKOAI website
	0905 - Other	\$35	\$25	\$25	0%	\$0.00	Covers returned checks, wine glass sales, etc.
	Total 0900 · Misc. Office Sales	\$175	\$625	\$25		-\$600.00	
		\$ 612,468	\$ 720,366	\$ 815,636		\$95,270.27	
Expenses 4100 · Payroll	4101 · Gross Salaries - OA	\$170,056	\$191,135	\$191,438	5%	\$303	Pulling data from "Employee Labor Costs" tab & assuming 60/40 split for OA/UI
Expenses 4100 · Payroll		\$170,056	\$191,135	\$191,438	5%	\$303	
	4101 · Gross Salaries - OA	\$170,056 \$91,242	\$191,135 \$112,254	\$191,438 \$132,534	5%	\$303 \$20,280	assuming 60/40 split for OA/UI Deprecated category and moved expenses to new 5900 -
	4101 · Gross Salaries - OA 4101.1 Gross Salaries - Pool OA						assuming 60/40 split for OA/UI Deprecated category and moved expenses to new 5900 - Contract Labor & Office Staffing Support parent category Pulling data from "Employee Labor Costs" tab &
	4101 · Gross Salaries - OA 4101.1 Gross Salaries - Pool OA 4102 · Gross Salaries - UI	\$91,242	\$112,254	\$132,534	5%	\$20,280	assuming 60/40 split for OA/UI Deprecated category and moved expenses to new 5900 - Contract Labor & Office Staffing Support parent category Pulling data from "Employee Labor Costs" tab &
	4101 · Gross Salaries - OA 4101.1 Gross Salaries - Pool OA 4102 · Gross Salaries - UI 4104 · Employe Year-End Gifts	\$91,242 \$554	\$112,254 \$575	\$132,534 \$633	5%	\$20,280 \$58	assuming 60/40 split for OA/UI Deprecated category and moved expenses to new 5900 - Contract Labor & Office Staffing Support parent category Pulling data from "Employee Labor Costs" tab & assuming 60/40 split for OA/UI
	4101 · Gross Salaries - OA 4101.1 Gross Salaries - Pool OA 4102 · Gross Salaries - UI 4104 · Employe Year-End Gifts 4110 · 401K Match - OA	\$91,242 \$554 \$4,682	\$112,254 \$575 \$3,211	\$132,534 \$633 \$3,307	5% 10% 3%	\$20,280 \$58 \$96	assuming 60/40 split for OA/UI Deprecated category and moved expenses to new 5900 - Contract Labor & Office Staffing Support parent category Pulling data from "Employee Labor Costs" tab & assuming 60/40 split for OA/UI Matches proposed increase for Gross Salaries
	4101 · Gross Salaries - OA 4101.1 Gross Salaries - Pool OA 4102 · Gross Salaries - UI 4104 · Employe Year-End Gifts 4110 · 401K Match - OA 4111 · 401K Match - UI	\$91,242 \$554 \$4,682 \$2,198	\$112,254 \$575 \$3,211 \$2,153	\$132,534 \$633 \$3,307 \$2,218	5% 10% 3% 3%	\$20,280 \$58 \$96 \$65	assuming 60/40 split for OA/UI Deprecated category and moved expenses to new 5900 - Contract Labor & Office Staffing Support parent category Pulling data from "Employee Labor Costs" tab & assuming 60/40 split for OA/UI Matches proposed increase for Gross Salaries Matches proposed increase for Gross Salaries
	4101 · Gross Salaries - OA 4101.1 Gross Salaries - Pool OA 4102 · Gross Salaries - UI 4104 · Employe Year-End Gifts 4110 · 401K Match - OA 4111 · 401K Match - UI 4120 · Payroll Taxes - UI	\$91,242 \$554 \$4,682 \$2,198 \$9,674	\$112,254 \$575 \$3,211 \$2,153 \$11,336	\$132,534 \$633 \$3,307 \$2,218 \$11,903	5% 10% 3% 3% 5%	\$20,280 \$58 \$96 \$65 \$567	assuming 60/40 split for OA/UI Deprecated category and moved expenses to new 5900 - Contract Labor & Office Staffing Support parent category Pulling data from "Employee Labor Costs" tab & assuming 60/40 split for OA/UI Matches proposed increase for Gross Salaries Matches proposed increase for Gross Salaries Matches proposed increase for Gross Salaries

	FY 23-24 Actuals	FY 24-25 Budget (Current Year)	FY 25-26 Proposed Budget	Proposed Tax Increase %	Difference between current FY & 25-26	NOTES
4113 Medical Reimbursement - UI	\$0	\$10,107	\$7,088	5%	-\$3,020	Covers what HKOAI contributes to the staff's HRAs
U.						\$2,700/person * 5 employees, with OA and UI splitting 50/50
Total 4100 · Payroll	\$294,018	\$363,686	\$371,419		\$7,733	_
4200 - Pool (Not Including Labor and Monitors)						
4201 · Contract Services	\$67	\$1,764	\$1,852	5%	\$88	Covers major repairs to pool
4202 · Pool Misc.	\$5,441	\$5,552	\$6,107	10%	\$555	Includes chemicals and supplies like whistles, winter k & floaters, and pool chairs
4203 · Pool Water	\$974	\$2,617	\$2,748	5%	\$131	Covers water that OA buys from UI to fill pool
Total 4200 · Pool	\$6,482	\$9,933	\$10,707		\$774	_
4300 · Insurance						
4 <del>301 Vehicles</del>						Deprecated category and expenses folded into new "Commercial Insurance Package" category
4 <del>302 Property</del>						Deprecated category and expenses folded into new "Commercial Insurance Package" category
4303 · Workers' Comp	\$2,303	\$6,345	\$5,673	10%	-\$672	
4304 · Liability	\$1,837	\$4,456	\$6,000	MA	\$1,544	Funds in this category include expenses associated wit 4305 · Dir/For Liability
4305 - Dir/For Liability						Deprecated category and expenses folded into 4304 - Liability
4306 - Commercial Insurance Package	\$9,176	\$6,854	\$10,094	10%	\$3,240	New category introduced for FY25-26
						Funds in this category are collapsed from 4301 - Vehic and 4302 - Property because there is a consolidated bi 4301 - Vehicles: \$8,303 (FY23-24 Actuals); \$2,780 (FY24-25 Budgeted) 4302 - Property: \$873 (FY23-24 Actuals); \$4,074 (FY 25 Budgeted)
Total 4300 · Insurance	\$13,316	\$17,655	\$21,766		\$4,111	_
4400 · Professional Services 4401 · Legal	\$455	\$2 120	\$2 707	10%	\$344	Increased to 10% to cover additional bylaws/covenan
4401 . FGRQI	<i>२</i> 4 <b>२</b> २	\$3,438	\$3,782	10%	<b>ې</b> ٥44	violations that are anticipated in the next FY

	FY 23-24 Actuals	FY 24-25 Budget (Current Year)	FY 25-26 Proposed Budget	Proposed Tax Increase %	Difference between current FY & 25-26	NOTES
4402 · Accounting, Taxes, Audits	\$7,500	\$6,122	\$15,428	5%	\$9,306	Covers CPA fees (~\$3,000) and bookkeeper fees (\$1,500/month)
						Bookkeeper fees are split 50/50 with UI
4403 - Payroll Processing - OA	\$4,624	\$3,148	\$3,450	0%	\$302	\$575/month split 50/50 with UI
4404 · Payroll Processing - UI	\$5,428	-\$876	\$3,450	0%	\$4,326	\$575/month split 50/50 with UI
4405 · Professional Services - Other	\$0	\$0	\$0	0%	\$0	Covers costs of hiring someone to repair office computers, etc.
4406 - HRA Fees	\$0	\$0	\$450	New	\$450	New category introduced for FY25-26
						Covers \$75/month admin fee for Health Reimbursement Arrangement (HRA), split 50/50 with UI
4407 · 401k Plan & HR Admin Fees	\$2,106	\$1,361	\$1,429	5%	\$68	New category introduced for FY25-26
						Includes expenses originally associated with 4807 · Miscellaneous
Total 4400 · Professional Services	\$20,113	\$13,193	\$27,989		\$14,796	-
4500 · Office Expenses						
4501 · Advertising	\$3,714	\$6,900	\$6,900	0%	\$0	Includes fees for advertising open positions and contract bidding
4502 · Newsletter & Website	\$1,250	\$3,019	\$3,019	0%	\$0	Includes website fees, RG Technical solutions, etc.
4503 · Postage and Delivery	\$1,971	\$2,704	\$2,704	0%	\$0	Covers costs for mailing out election packets to all homeowners
4504 - Printing and Reproduction	\$575	\$0	\$600	0%	\$600	Covers costs for printing out election packets to all homeowners
4505 · Office Supplies &	\$866	\$8,232	\$2,000	0%	-\$6,232	

### Note: Sub totals rounded to nearest dollar, MA= **HKOAI BOARD PROPOSED BUDGET FOR 2025-2026** Manually adjusted Difference FY 24-25 FY 25-26 between FY 23-24 Budget Proposed Proposed Tax current FY & Actuals 25-26 NOTES (Current Year) Budget Increase % 4506 - Software & Subscriptions \$3,500 0% \$3,500 New category introduced for FY25-26 Covers existing software & subscriptions like: -- Bitdefender password manager (\$10/month) -- Zoom subscription (\$30/month) -- Website maintenance fees (\$600/year) -- Other software needs (antivirus, etc) Covers wish list items: -- HOA office software annual recurring rate (\$3,000) -- Microsoft upgrade (\$500) Total 4500 · Office Expenses \$8,376 \$20,855 \$18,723 -\$2,132 4600 - Utilities 4601 · Telephone & Internet \$1,259 \$2,000 \$5,700 5% \$3,700 Not split with UI because they have their own Comcast bill Covers routine land line and internet costs for Clubhouse + internet for gate cameras (\$100/month per location (3 total) = \$3,600)4602 · Electric \$7,778 \$8,596 \$9,026 5% \$430 6 meters for OA -- Not split 50/50 with UI Actuals for 23-24 were artificially low as the apartment was vacant for an extended period of time --> Budgeted amount for FY23-24 was \$10,920 4603 · Propane \$941 \$2,406 \$2,526 5% \$120 No split with UI because they have their own propone tanks and bills \$765 4604 - Water \$2,400 \$2,520 5% \$120 Covers the pool, clubhouse, & apartment Category is deprecated and folded into 4601 as there is 4605 Internet one Comcast bill for both services 4606 - Cell Phone Service & \$600 CALC New category introduced for FY25-26 Equipment Covers Jerry and Linda's T-Mobile service (\$100/month), split 50/50 with UI Total 4600 - Utility Expenses \$10,743 \$15,402 \$20,372 \$4,970 4701 · Community Activities \$0 \$3,500 \$2,000 MA -\$1,500 Reduced to be conservative

	FY 23-24 Actuals	FY 24-25 Budget (Current Year)	FY 25-26 Proposed Budget	Proposed Tax Increase %	Difference between current FY & 25-26	NOTES
4702 · Firewise	\$0	\$0	\$0	0%	\$0	
4800 · Administration/Notes						
4801 · County Admin Expe	<b>nses</b> \$26,153	\$28,111	\$31,353	CALC	\$3,242	Amount is tied to the funds that OA receives for the Sanitary District tax
						Figure is based on the county rate of 5%, plus a \$350 admin fee
4802 - Interest Paid	\$0	\$0	\$0	0%	\$0	
4804 · Bank Charges	-\$3,818	\$250	\$250	0%	\$0	Covers lockbox rental of \$220 per year
4805 - Investment Fees	\$6,246	\$3,339	\$0	5%	-\$3,339	Investment fees are tied to the profitability of the account, so fluctuations in the market can cause this number to vary. Fees will be reported on the balance sheet.
4807 · Miscellaneous						Costs for 401K plan & HR admin fees to Paychex moved to 4407 · 401k Plan & HR Admin Fees
4808 Retirement Fund &	HRA					Expenses moved under 4400 Professional Services
Total 4800 · Administration/I	Notes \$28,581	\$31,700	\$31,603		-\$97	_
4900 - Clubhouse Maintenance						
4901 · Repair & Maintenar	nce \$3,238	\$8,750	\$3,238	MA	-\$5,512	Reduced because labor expenses are covered under 590 - Non-Winter Contract Labor
4902 · Appliance Purchase	<b>s</b> \$0	\$1,500	\$1,500	0%	\$0	Covers anticipated costs associated with very old refrigerator in the apartment
4903 · Landscaping	\$1,845	\$8,673	\$2,500	MA	-\$6,173	
Total 4900 - Clubhouse Mainten	ance \$5,083	\$18,923	\$7,238		-\$11,685	_
<u>5800 - Taxes</u>	\$600	\$686	\$2,000	MA		Personal property taxes for vehicles, real estate taxes for HKOAI-owned unimproved lots (mailboxes, playground etc.)
5900 - Contract Labor & Staffing Support						New parent category introduced for FY25-26
5901 - Non-Winter Contrac Labor	ct		\$2,000	NEW	CALC	New category introduced for FY25-26
						Covers \$2,000 labor for tree removal

#### Note: Sub totals rounded to nearest dollar, MA= HKOAI BOARD PROPOSED BUDGET FOR 2025-2026 Manually adjusted Difference FY 24-25 FY 25-26 between FY 23-24 Budget Proposed **Proposed Tax** current FY & Actuals 25-26 NOTES (Current Year) Budget Increase % 5902 - Office Staffing Support NEW CALC New category introduced for FY25-26 \$10,400 Covers hiring additional temperary office support, split 50/50 with UI 5903 - Pool Lifeguard New category introduced for FY25-26 \$9,538 \$10,869 \$11,412 5% \$543 Covers hiring lifeguard during summer -- all funds under 4101.1 Gross Salaries - Pool OA have been migrated to this category Total 5900 - Contract Labor & Staffing Support \$9,538 \$10,869 \$23,812 Total Association Expenses \$396,850 \$506,402 \$537,631 \$31,229 **Road Expenses** 7100 - General Road Expenses (Machinery) 7101 - Tractor/Truck Repair \$24,494 5% \$1,166 Trucks are getting older, especially dump truck \$10,129 \$23,328 \$832 7102 · Fuel \$7,268 \$8,316 \$9,148 10% 7104 - Bobcat \$2,048 \$2,333 \$2,566 10% \$233 7105 · Miscellaneous Deprecate this category to reduce unused miscellaneous sub-categories Total 7100 · General Road Expenses \$19,445 \$33.977 \$36,208 \$2.231 7200 · Road Maintenance 7201 · Asphalt Patching \$3.000 \$3,000 \$3,600 20% \$600 Reflects supplier recommended increases 7204 · Gravel \$22,369 5% \$4,267 Moved contract labor costs to 5901 - Non-Winter \$21,304 \$18,102 Contract Labor \$0 7205 - Gate Maintenance & \$3,314 \$4,320 \$4,320 0% 7206 · Road Signs and Safety \$1,056 \$2,500 \$2,500 0% \$0 Includes purchases of bulk safety apparel and signage Total 7200 · Road Maintenance \$28,674 \$27,922 \$32,789 \$4,867 7300 · Winter Maintenance 7301 · Winter Contract Labor \$0 \$4,840 \$5,324 10% \$484 Covers costs associated with hiring contract labor when needed during the winter 7302 - Gravel Salt for Spreader \$5,060 \$460 \$2,125 \$4,600 10% 7304 · Plow/Repairs \$3,947 \$2,420 \$2,662 10% \$242 7305 · Miscellaneous \$2,095 \$1,680 \$1,764 5% \$84 Covers shop supplies for winter maintenance Total 7300 · Winter Maintenance \$8,167 \$13,540 \$14,810 \$1,270

Total Road Expenses

\$56,286

\$83,808

\$8,369

#### Note: Sub totals rounded to nearest dollar, MA= HKOAI BOARD PROPOSED BUDGET FOR 2025-2026 Manually adjusted Difference FY 24-25 FY 25-26 between FY 23-24 Budget Proposed Proposed Tax current FY & Actuals 25-26 NOTES (Current Year) Budget Increase % **Total Association & Road Expenses** \$453,136 \$581,841 \$621,438 \$39,597 Net Ordinary Income (Cash Available for Capital Expenditures) \$159,332 \$138,525 \$194,198 \$55,673 Capital Improvements 8100 - Road Improvements & Maintenance 8101 Road Maintenance & \$224,250 \$50,000 \$60,000 20% \$10,000 Covers annual expenses associated with asphalt patching/leveling and reflects supplier increase Improvements 8102 - Road Resurfacing \$0 \$68,750 \$62,500 MA -\$6,250 Covers tar & chipping the entire mountain every 4 years, which costs ~\$250k Plan: Accumulate funds for 3 years, then use in the 4th vear \$0 \$0 \$0 8101 - Culverts 0% \$0 Total 8100 · Road Improvements & \$224,250 \$118,750 \$122,500 \$3,750 8200 - Clubhouse Property Maintenance 8210 - Building Maintenance \$66,527 \$11.880 \$13,474 5% \$1,594 Includes items such as roof, HVAC, shop, other structures like tennis court, etc. Covers: 5% increase and -- \$1,000 for heavy duty tarps because we can't afford a pole barn right now 8250 - Pool Maintenance \$1,385 \$1,166 \$1,224 5% \$58 8251 - Trail Improvements \$0 NEW \$0 New category introduced for FY25-26 8252 - Playground \$0 \$0 NEW New category introduced for FY25-26 8253 - Parking Lot \$O NEW \$0 New category introduced for FY25-26 \$67,912 \$13,046 \$14,698 \$1,652 Total 8200 - Clubhouse Property Improvements 8300 Equipment Purchases and Replacements 8310 · General Equipment \$6,765 \$10,000 \$10,000 0% \$0 Covers items like new riding mower and sicle for tractor \$0 8320 - Equipment Purchases & \$0 \$0 0% \$0 No new expenses anticipated for FY25-26

HKOAI BOARD <u>PROPO</u>	Note: Sub totals rounded to nearest dollar, MA= Manually adjusted					
	FY 23-24 Actuals	FY 24-25 Budget (Current Year)	FY 25-26 Proposed Budget	Proposed Tax Increase %	Difference between current FY & 25-26	NOTES
8330 - Dump Truck	\$0	\$0	\$15,000	NEW	\$15,000	New category introduced for FY25-26
						Covers: Starting to save for a new dump truck, which will co ~\$150,000
Total 8300 - Equipment Purchases	\$6,765	\$10,000	\$25,000		\$15,000	-
8400 - Large Road Projects						New parent category introduced for FY25-26
8402 - New Road Paving	\$0	\$0	\$20,000	0%	\$20,000	New category introduced for FY25-26
						5.89 miles of roads are unpaved, costing about \$863,824.50 (these figures are 3 years old)
						Paving the remain unpaved roads can be broken down into smaller projects, which would cost ~ \$200k each The target saving plan is to accumulate funds over 3 years, then pave new road in the 4th year. However, for FY25-26, given the Sanitary District fee, HKOAI can on
						afford to save \$20,000.
Total 8400 - Large Road Projects	\$0	\$0	\$20,000		\$20,000	-
Capital Improvements	\$298,927	\$141,796	\$182,198		\$40,402	
L EXPENSES		\$723,637	\$803,637		\$80,000	

Projected Cash	<u>n Status</u>				
	Total Income	\$612,468	\$720,366	\$815,636	
	Total Association Expenses	\$396,850	\$506,402	\$537,631	
	Total Road Expenses	\$56,286	\$75,439	\$83,808	
	Total Capital Improvements	\$298,927	\$141,796	\$182,198	
	Income After Expenses & Capital Improvements	-\$139,595	-\$3,271	\$12,000	Any remaining funds go into Operating Reserve or
					Capital Reserve Funds, based on funding needs
	Cash Balance (Carried Over from Previous Years)		\$5,000	\$0	Represents unspent funds from the previous year
	Amount to go into OPERATING RESERVE FUND	-\$139,595	\$1,729	\$12,000	
	-				

#### Note: Sub totals rounded to nearest dollar, MA= HKOAI BOARD PROPOSED BUDGET FOR 2025-2026 Manually adjusted Difference FY 24-25 FY 25-26 between FY 23-24 Budget Proposed current FY & **Proposed Tax** Actuals 25-26 NOTES (Current Year) Budget Increase % Amount to go into CAPITAL RESERVE FUND \$35,000 Amount pulled from 8400 - Large Road Projects & 8330 -Dump Truck

### **Edward Jones Balances**

DO NOT be mislead by those who add all the accounts together and describe it a available CASH. While the funds as represented are in the accounts as shown, they are not available for any

		As of 11/15/24	Future Projection		
Operating Reserve Fund (Corporation-1 9961)	\$114,854	\$90,239	\$102,239	33%	The purpose of the Operating Reserve is ensure HKOAI has emergency funds readily available
					TARGET: The Operating Reserve should be funded at 50% of funds associated with 0100 - Sanitary District Tax
Capital Reserve Fund (Corporation-2 9962)	\$165,255	\$173,436	\$208,436		The purpose of the Capital Reserve Fund is to cover emergency repairs, unanticipated expenses, and Capital Improvement expenses that require pooling funds over a set number of years (such as large equipment purchases, additions to facilities, paving new roads)
New CD investment	\$5,000	\$0	\$0		
Total Reserves + CD's	\$170,255	\$173,436	\$208,436		